



## OUTDOOR EQUIPMENT DISTRIBUTORS, INC.

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OED is pleased to announce the 2018 Classroom Training schedule for ECHO and Shindaiwa. Classroom Training will be held at a variety of locations throughout OED's territory. We encourage you to sign up for the location closest to you.

A service department can serve as a profit center for a dealership, but only if the technicians know the latest product advancements. Having well-trained technicians leads to quicker diagnostics and repairs. OED strongly encourages that all ECHO and Shindaiwa dealers attend an annual Classroom Training session to ensure their technicians are up-to-date on the most current products and procedures.

**ECHO and Shindaiwa require annual service training for each dealership.** Classroom Training needs to be done at least every other year. In the off-year, you are able to fulfill the training requirement by completing On-Line Training. Failure to complete the service training results in a suspension of your warranty processing privileges. **If you only completed On-Line Training for 2017, you will need to attend a Classroom Training session for 2018.** Please contact Gregg or Dustin in OED's Technical Service Dept. if you are unsure of your status.

Registration should be completed on-line at the ECHO/Shindaiwa Business Portal (<http://portal.echo-usa.com/>). Once logged into the portal, go to the "Training" tab (located under the "Technical Support" tab) and click on "Classroom Training." If you have any difficulties or questions, please contact OED's Technical Service Dept. for assistance.

- All schools will be combined ECHO and Shindaiwa
- All schools will run from 8:30 am to 3:30 pm
- There is a **\$55.00** per student charge for each school
- Lunch will be provided
- Any of the Classroom Training options listed below will satisfy your service training requirements for 2018

Date	Location	Weekday	Facility	Address	Phone
<b>HANDS-ON TEARDOWN SCHOOLS (CS-2511T)</b>					
1/9/18	Santee, SC	Tues.	Holiday Inn	139 Bradford Blvd.	803.854.9800
1/10/18	Greenville, SC	Weds.	Hilton Garden Inn	108 Carolina Point Pkwy.	864.284.0111
1/11/18	Charlotte, NC	Thurs.	Holiday Inn University	8520 University Executive Park Dr.	704.547.0999
1/30/18	Knoxville, TN	Tues.	Holiday Inn – Cedar Bluff	9134 Executive Park Dr.	865.693.1011
1/31/18	Hickory, NC	Weds.	Crown Plaza	1385 Lenoir-Ryne Blvd. SE	828.323.1000
2/1/18	Greensboro, NC	Thurs.	Holiday Inn	6426 Burnt Poplar Rd.	336.668.0421
2/20/18	Roanoke, VA	Tues.	Holiday Inn	3315 Ordway Dr.	540.362.4500
2/21/18	Richmond, VA	Weds.	Holiday Inn – I-64 West End	2000 Staples Mill Rd.	804.359.6061
2/22/18	Williamsburg, VA	Thurs.	Holiday Inn – Williamsburg	515 Bypass Rd.	757.229.9990
3/14/18	Kinston, NC	Weds.	King's BBQ	405 E New Bern Rd. (Hwy 70E)	252.527.2101
<b>ADVANCED FAILURE ANALYSIS SCHOOLS</b>					
3/6/18	Raleigh, NC	Tues.	OED	2721 Discovery Dr.	919.876.6937
3/7/18	Raleigh, NC	Weds.	OED	2721 Discovery Dr.	919.876.6937
3/8/18	Raleigh, NC	Thurs.	OED	2721 Discovery Dr.	919.876.6937

**Notice Cancellations and Refunds:** Cancellations must be received one week prior to each school date.