

# OED Directory

Effective March 1, 2018



## OUTDOOR EQUIPMENT DISTRIBUTORS, INC.

2721 Discovery Drive

Raleigh, NC 27616

Phone: 919.876.6937 / 800.827.7870

Fax: 919.850.9163 / 800.977.9163

### Sales

- Sales and product training
- Product demonstrations
- End user schools
- Merchandising

#### **Jim Fenner**

Sales Manager

919.876.6937 ext. 8260  
jfenner@oedinc.com

#### **Brad Cassidy**

Territory Manager

bcassidy@oedinc.com

#### **Brown Patterson**

Territory Manager

bpatterson@oedinc.com

#### **Carlton McGee**

Territory Manager

cmcgee@oedinc.com

#### **Jim Hoban**

Territory Manager

jhoban@oedinc.com

#### **Jon Stewart**

Territory Manager

jstewart@oedinc.com

#### **Mike Murphy**

Territory Manager

mmurphy@oedinc.com

### Customer Service

- Place an order
- Sign up for Dealer Zone site
- Assist with order discrepancies
- Return Merchandise Authorizations (RMAs)
- Check pricing / availability

#### **Shelby Waggoner**

Customer Service Manager

919.876.6937 ext. 8140  
swaggoner@oedinc.com

#### **Deborah Fish**

Customer Service Associate

919.876.6937 ext. 8200  
dfish@oedinc.com

### Technical Service

- Technical service assistance
- Warranty claims
- Service training schools

#### **Gregg Mangum**

Senior Service Associate

919.876.6937 ext. 8340  
gmangum@oedinc.com

#### **Dustin Sutton**

Service & Warehouse Associate

919.876.6937 ext. 8342  
dsutton@oedinc.com

### Marketing/Advertising

- Co-op advertising
- Ad planners / artwork
- Dealer programs
- Sales promotions
- Bid assistance programs
- Fleet programs
- National account programs
- State contracts

#### **Lori White**

Advertising Manager &  
State Contract Coordinator

919.876.6937 ext. 8290  
lwhite@oedinc.com

### Credit/Accounting

- Payments
- Account balances
- Credit applications
- Credit references
- Copies of statements
- Copies of invoices
- Dealer address changes
- Phone or fax number changes

#### **Stephanie Dowdy**

Credit Manager

919.876.6937 ext. 8252

#### **Bob Mitchell**

Controller

919.876.6937 ext. 8230  
bmitchell@oedinc.com

#### **Renee Mills**

Accounts Payable

919.876.6937 ext. 8170  
rmills@oedinc.com

#### **Rhonda Woodlief**

Office Assistant

rwoodlief@oedinc.com

### Inventory Control

- Equipment purchasing
- Parts purchasing
- Parts pricing

#### **Paul Gillis**

Inventory Manager

919.876.6937 ext. 8280  
pgillis@oedinc.com

#### **David Langenberg**

Parts Manager &

Warehouse Associate

919.876.6937 ext. 8201  
dlangenberg@oedinc.com

### Shipping

- Shipping of parts and equipment
- Damaged shipments
- Freight, UPS & FedEx claims

#### **Chris Lynn**

Warehouse Manager

919.876.6937 ext. 8130  
clynn@oedinc.com

#### **Juan Santana**

Warehouse Associate

#### **Malcolm Lewis**

Warehouse Associate

#### **Mark Bowens**

Warehouse Associate

#### **Tim Patton**

Warehouse & Service Associate